

Housing Finance in Kyrgyz Republic



Kyrgyz Republic

TAJIKISTAN

AREA: 199 900 km²

LANGUAGE: Kyrgyz, Russian

POPULATION: 6.5 million

CURRENCY: Kyrgyz som (KGS)

GDP per capita: \$1330

MORTGAGE to GDP ratio: 2,5%

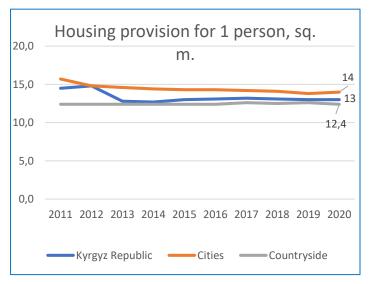
HOUSING per capita: 13 sq. m.

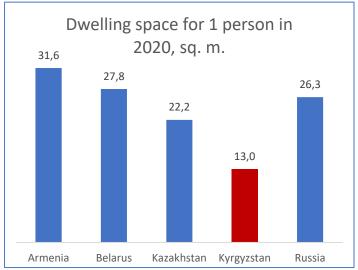
MOODY'S RANKING: B2 STABLE





Housing provision in Kyrgyz Republic

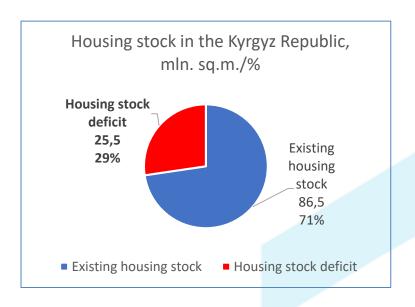




According to UN social standards, housing provision for one person should be at least **30 sq. m.**

In Kyrgyzstan, as of the end of 2020, housing provision per person amounted to **13.0 sq. m**.

In the rating of the EAEU countries Kyrgyzstan has **the lowest** level of housing provision.







Population of the Kyrgyz Republic (2021) 6 637 500 people

Unsecured housing (2021) 200,000 people*

Demand for housing



Housing provision per person as of 2021.



Housing stock of the KR private (2021) 86,463,000 sq. m.

Deficit of the housing stock of the Kyrgyz

Republic (2021)

33.000.000 sq. m.



Provision at the expense of the SMC by the end of 2026 60,000 people**



The area of housing by the end of 2026 at the expense of SMC 800,000 sq.m.

- *On the unofficial side
- ** Indirect meaning



State Mortgage Lending

Kyrgyzstan had based its economic development on the principles of a **market economy**, which currently prevailed throughout the world.

In 2015, Kyrgyzstan's government launched the **Housing Program** with the aim of creating the necessary legal framework and institutional infrastructure for the introduction of a market-based housing finance system based on world experience.

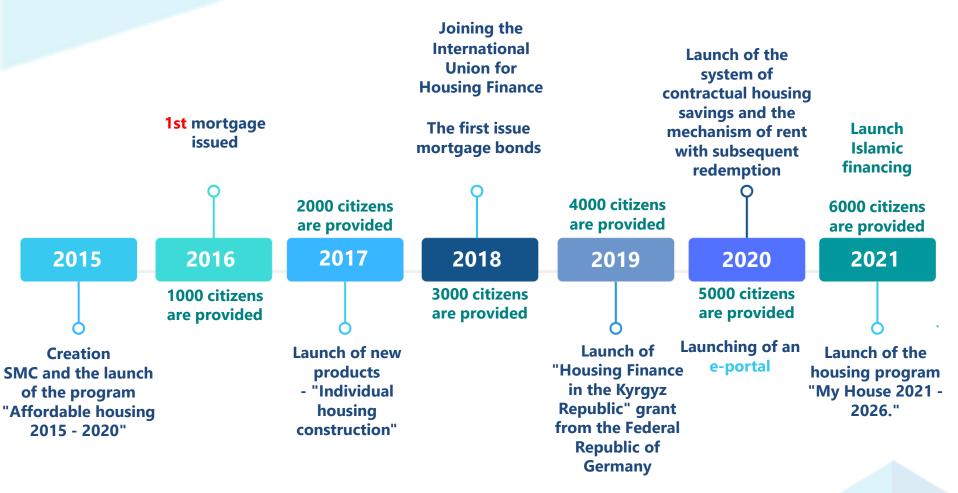


State Mortgage Company, established in December 2015, is the authorized body for the implementation of the Housing Program.

Open Joint-Stock Company "State Mortgage Company", with 100% participation of the State in the capital.



Milestones



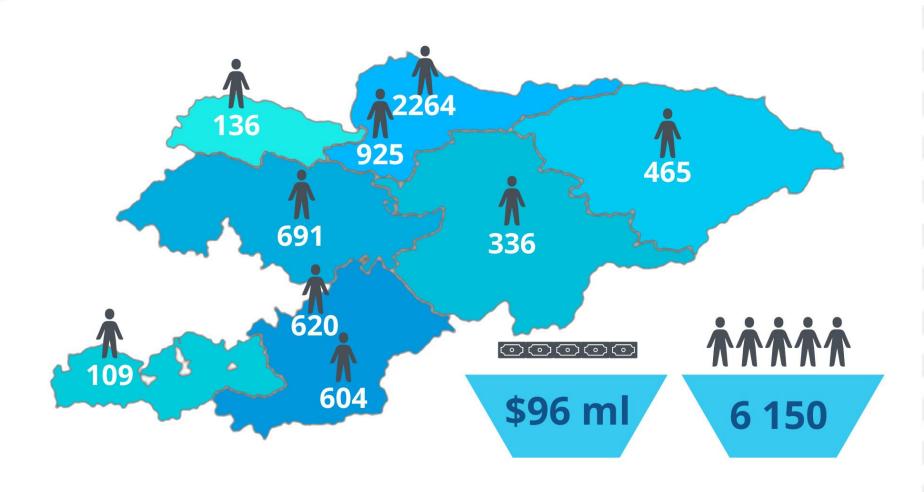


SMC activities

- 1 Financing/Refinancing mortgage loans
- Issuing of mortgage-backed securities
- Rental housing with subsequent redemption
- Launching a contractual housing savings system
- 5 Attracting investment
- «Digitalization of services»
- «New financial instruments» (Islamic finance)



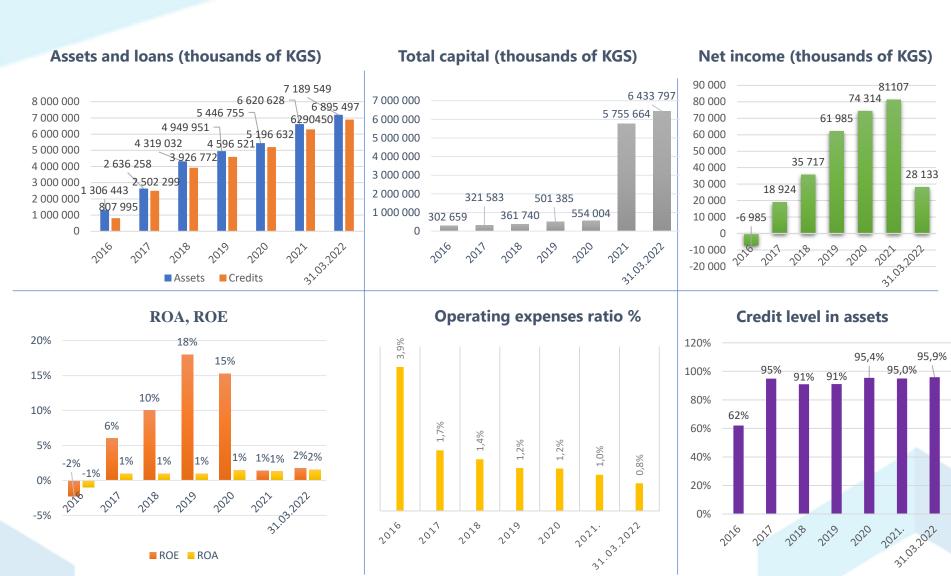
Total housing provided over the period of work





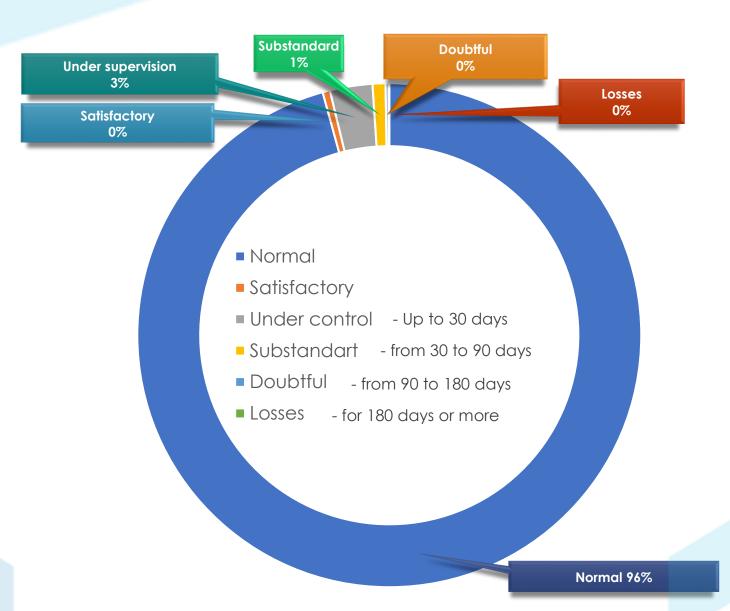
ROE ROA

Key performance indicators





Loan portfolio quality





Expected Results « My Home 2021-2026 »

By the end of 2026, the following targets will be met:

- attracted investment from international donors and the issuance of securities totaling at least 30 billion KGS;
- The purchase and construction of housing of at least 740,000 square meters was financed;
- at least 15,000 families were provided with housing.
- increase in the authorized capital of the SMC from 6.4 billion KGS to 20.0 billion KGS

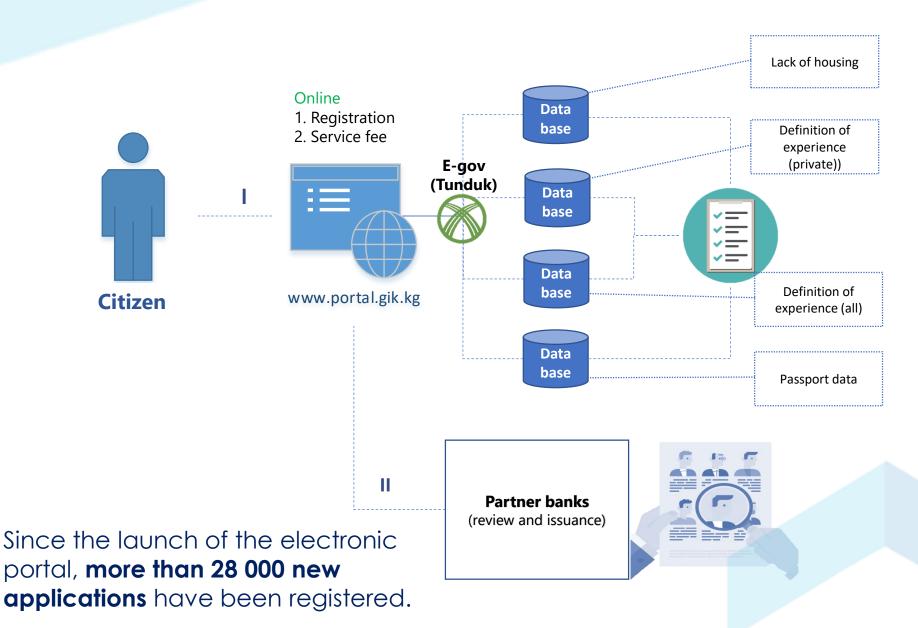
STATE MORTGAGE COMPANY

Refinancing mortgage loans

- 12 PARTNER BANKS
- MORTGAGE:
 - **Preferential Mortgage** 4% per year
 - Affordable Mortgage (for all) 8% per year
 - 2 TYPES:
 - Finished housing purchase
 - Housing construction
- DOWNPAYMENT of **Preferential Mortgage**
- 20% DOWNPAYMENT of **Affordable Mortgage**
- 25 MATURITY PERIOD (years)
- 5 MAX. LOAN AMOUNT (mln. KGS)
- 6.2 TOTAL PORTFOLIO (bln. KGS) ~ \$73 mln



Digitalization of SMC services





Residential apartment building in Bishkek and Naryn

Naryn

Bishkek

The start of construction - September 2017. Total area 4 002m², living area 2 640m², basement area – 554 m²

Residential apartment building- 60 apartments

Cost 1 m² living area **32 487 KGS (439 USD)**Cost 1 m² total area **25 740 KGS (347 USD)**

Construction put into operation

The mechanism of rent-to-own was applied



The start of construction - September 2017. Total area – 6 903 m2, basement- 643,1m2, living area – 6074,8 m2,

Residential apartment building-135 apartments.

Cost 1 m² living area **36 046 KGS (468 USD)** Cost 1 m² total area **30 350 KGS (394 USD)**

Construction put into operation

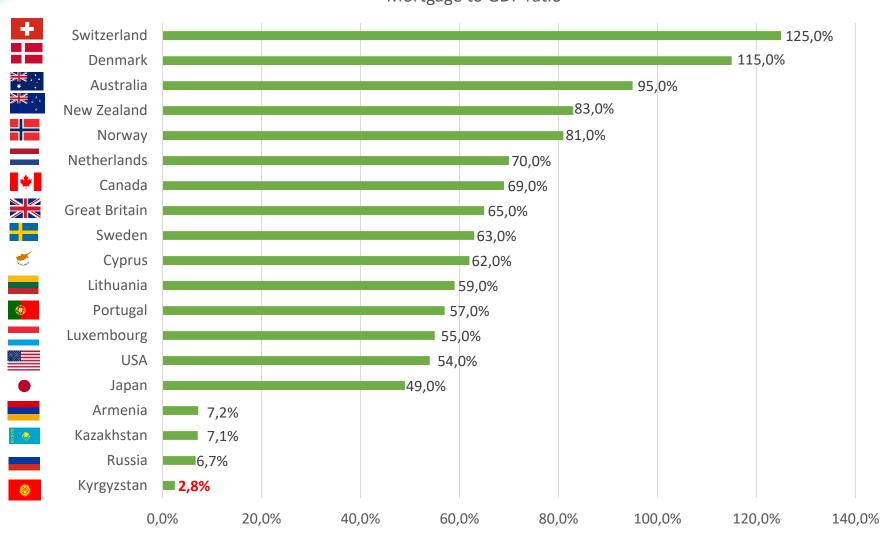
The mechanism of rent-to-own was applied





Overview of the mortgage market







Attraction of investments







German Development Bank









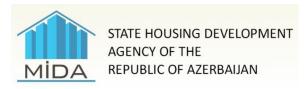
Mortgage Securities



International cooperation







The Republic of Kazakhstan



Korea housing finance corporation

QISHLOQQURILISHBANK



OJSC "Qishlok Qurilish Bank", Uzbekistan



Mortgage Refinancing Company of Uzbekistan







ISMMA
International Secondary Mortgage Market Association

Since January 2018, SMC
has become
Member of the International Union for
Housing Finance

Member of the International Secondary Mortgage
Market Association

Participation in the 8th Global Housing Finance Conference May 30, 2018, Washington, USA





Thank you for your attention!

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